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FleetNet

focus

www.fleetnetamerica.com

Select Tow to the Rescue

FleetNet customer's already enjoy the benefits of our Select Tow program and know that FleetNet's towing network is unmatched in the industry. To get the word out to everyone, FleetNet America's Senior Director of Vendor Relations, James Williams, attended several towing events in the fourth quarter of 2007: The International Towing & Recovery Hall of Fame induction; Towing Advisory Group Meetings; TRAA Board Meeting; Inaugural National Highway Traffic Incident Management Conference – Canada; Tow Show in Canada, and Time Task Force Conference – 2007.

The first event held in Chattanooga, TN was The International Towing & Recovery Hall of Fame Museum. The Hall of Fame Class 2007 Induction Ceremony and Banquet included seven members of the towing community who were inducted into the Hall of Fame including one member from Canada. Three members have a connection to FleetNet; Harriet Cooley, Executive Director of TRAA; Pat Herring, Herring Motors, a Select vendor; and Joseph Pedigo, member of the Towing Advisory Group. This class brings the total number of members inducted into the Hall of Fame to 245.

The second event, Towing Advisory Group meeting with TRAA committee chairman, Jeanette Rash, included a 4 topic discussion of Incident Management Practices. The 4-topics included: Consent vs. Non-

consent towing; Incident Management Practices and Programs; and Insurance Issues. The last meeting was held in College Park, GA at the Georgia Motor Trucking Association (GMTA), 25th Annual Georgia

The Inaugural National Highway Traffic Incident Management Conference held in Toronto, Canada centered on the agreement for the following to work together: Provincial Towers of Ontario; Ontario Recovery Group;

- 3D Interactive Transportation Management & First Responder Training
- Developing Traffic Incident Management Protocols for Fire First Responders
- NTIMC - National Unified Goal – NUG – The National Unified Goal is a National Traffic Incident Management Coalition comprised of 20- national organizations to develop common polices to address common goals. The TRAA is involved with this group.
- This conference also reviewed the TRIP (Towing and Recovery Incentive Program) set to start in Metro Atlanta in January 2008.

FleetNet America's involvement with the Towing Advisory Group is a belief that collectively the Fleet and Towing communities can address the very serious issues that they have in common. We value our Fleet customers and Vendor relationships and want to be an information resource for them.

FleetNet's Towing Advisory Group is comprised of members from the Fleet and Towing communities. The scope is to develop and design methodology recommendations from the group that ultimately allow unilaterally accepted guidelines and towing procedural standards. The objective is for the members to meet regularly to discuss resolutions to occurring issues that drive dissatisfaction and negatively affect the fleet and towing communities.



Fleet Expo. This meeting included AAA Cooper Transportation, Colonial Cartage and 3-members of the TRAA, Towing Advisory Committee and FleetNet America.

The third event was the TRAA Board Meeting. The following items were discussed:

- National Certification of Towers
- Peter O'Connell, Attorney, for the TRAA reported on Legal and Legislative issues
- FMSCA review of Federal and State Laws
- I-95 Corridor Coalition Scanning Tour
- AAA case in New York City, NY
- New Jersey / Albany, NY – Passed bills directed at so-called predatory towers who engage in private property towing.
- Auto Club involvement at the legislative level to support towers issues

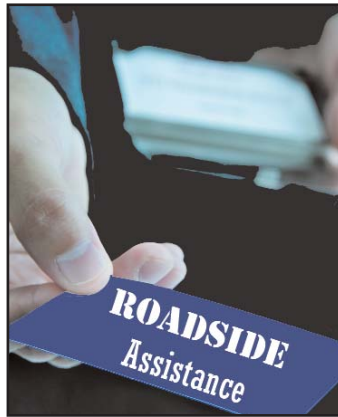
and Towing and Recovery Alliance of Canada to address issues facing the industry and develop an incident management program in Canada.

The Time Task Force Conference – 2007 held in Lake Lanier Island, GA covered the topics listed below.

- Quick Clearance / Incident Management Workshop
- Fire / Rescue
- Innovative Congestion Mitigation
- 511 - Introduction of the new Georgia traveler information system
- Team Building Exercise
- View exhibit and first responder vehicles
- Traffic Incident Management issues and activities of North Carolina, Wisconsin, Tennessee and Atlanta

One Millionth Roadside Event

FleetNet America, Inc. announces the handling of its one millionth roadside event Thursday, September 13, 2007. With this announcement, FleetNet America, Inc would like to thank the loyal customers and vendors that made this event possible. With over 145,000 events handled in 2006 and over 210,000 events expected by the end of 2007, it will not be long before another milestone is reached.







Invoices On Line

Beginning in January, customers with a secured web login and special enhanced security will be able to view invoices on our web site.



The views available include:

-  **Open Invoice Statement**
-  **Not Invoiced Statement**
-  **Invoices without PO's**
-  **Cost Summary**

For more information regarding access to on line invoices, please call 1-800-438-8961 for Linda Hine ext 2536 or Karen Presswood ext 2607.

What TMcare can do for you

Our goal is to insure that our customer's equipment is maintained properly and timely to avoid costly breakdowns and delays in service. We presently have over 20 dedicated account representatives that will insure the care of your equipment. Our service is flexible from the standpoint of tracking all PM's, scheduling the PM, paying the vendor and creating an electronic equipment file. We can do all of this or any combination of these services. No matter what your needs are we will customize a package for you.

In other words, we worry about scheduling the events; make sure your equipment is DOT compliant; make sure your scattered equipment is handled; find qualified vendors; handle the paperwork; audit the invoices; and pay the vendor at time of service.

We have a wealth of experience and knowledge in the TMcare department and are excited to share some of this knowledge with you to improve the performance of your truck or fleet. Jimmy Childress has over 30 years experience as a

senior service manager in the Charlotte N.C. market with Ford, Volvo and Freightliner. Ronnie Moss has over 30 years in the fleet maintenance management arena, primarily with major LTL freight companies like FedEx Freight and Carolina Freight.

Scheduled maintenance on equipment is one of the most important parts a company can do to help control maintenance cost. Unfortunately it is one of the most neglected aspects. TMcare helps companies maintain their scheduled maintenance, FHWA, and any required state inspections. Regular maintenance on equipment will help control road failures, delayed loads, and in turn make for a smoother operation. Well-maintained equipment gives the public a good impression of the company and helps with driver attitude.

To learn more about our TMcare services, please contact your Regional Sales Manager or Kim Bane at 1-800-280-1244 ext. 2660 or visit our website www.fleetnetamerica.com.

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