



**FleetNet Call Center**  
**1-800-972-8872**  
**24 hours / 7 days a week**

**PO Box 970**  
**300 Commerce Drive**  
**Cherryville, NC 28021**



[www.fleetnetamerica.com](http://www.fleetnetamerica.com)

1 Issue

2 Vol

2007

# FleetNet

*focus*

transportation and logistics industry.

## Executive Vice President and Chief Operating Officer Named



Gary Cummings

FleetNet America, Inc. announces the promotion of Gary W. Cummings to

Executive Vice President and Chief Operating Officer. In this new position, Mr. Cummings will be responsible for all of FleetNet's operations. Mr. Cummings previously served as FleetNet's Vice President – Corporate Services and will continue to oversee all information technology issues for the company.

"Gary has matured in an industry that presents a mul-

titude of challenges that are often unconventional," said Oren Summer, FleetNet America, Inc.'s President and CEO. "I am confident that he will continue to make significant contributions to our company in the years to come".

Mr. Cummings has over 20 years of work experience in accounting and information technology, the majority of which has been in the

Since 1994, Mr. Cummings has held various positions with Arkansas Best Corporation and its subsidiaries. He joined FleetNet two years ago. Mr. Cummings holds a bachelor of science degree in accounting from Southern Nazarene University in Bethany, Oklahoma.

## Rain, Snow, Sleet, Excessive Heat: We're with you through it all



It's 3:00 AM Saturday morning, you're 100 miles from the warm bed you have been longing for, the cold rain is falling so hard you can barely see. You're thinking, "I can deal with the rain long enough to get home." And THEN, you feel it. The left front tire hits something. "Great, what do I do now? I don't have a credit card or money and dispatch is closed. It will take forever to

find someone to get this fixed." Then you see the FleetNet sticker on the dash, "I'll call FleetNet America. They will have me

on my way home in no time."

FleetNet's call center is open 24/7/365. Our coordinators are ready to assist you any time, day or night. With access to over 60,000 vendors nationwide, we will have you back on the road in most cases in 2 hours or less. You can think of FleetNet as the warm security blanket on the bed you

are trying so hard to get home to.

Being a member of our Roadside program also gives you the benefit of FleetNet's Select Tow & Recovery program. FleetNet has negotiated rates with our Select Tow vendors to make sure you are not taken advantage of on the side of the road.

Call FleetNet today to find out more advantages of being a member.

1-800-438-8961 x 523

**FleetNet**  
 A M E R I C A  
**ROADSIDE**

## Customer Profiles

To accurately handle your roadside events, we need the most up-to-date information in your profile. Have your contacts or phone numbers changed lately? Do you have new personnel? Have you purchased new equipment?

Contact us at 1-800-438-8961 x 520 or [sales@fleetnetamerica.com](mailto:sales@fleetnetamerica.com) to update your information.

With correct information, we can handle your events more efficiently.

## TMcare Department is Expanding



Jimmy Childress

**Q.** What is **TMcare**?

**A.** Total Maintenance Care.

**Q.** OK, What is that?

**TMcare** is the newest member of our Family of Services. The **TMcare** Program provides management of scheduled commercial equipment maintenance for transportation fleets. As a part of this program, FleetNet provides all elements of a fleet equipment maintenance program including the establish-

ment and oversight of preventative maintenance programs and the scheduling and tracking of annual Federal Highway Administration (FHWA) inspections. We handle the pre-trip/post-trip issues, write-ups if needed, etc. Basically FleetNet schedules the work, manages the work, audits vendor invoices, pays vendor invoices, invoices customers, maintains maintenance history records, and forwards files to the customer for DOT compliance. With this new department, FleetNet is the single source for scheduled and unscheduled maintenance events for our customers.

Employees in this department are led by James Williams, Sr. Director of Vendor Relations and Maintenance

Services and two TMcare Fleet Managers, Ronnie Moss & Jimmy Childress. They include: Kim Bane, Jimmy Branhan, Ashley Jenks, Julie Jones, Dwight Smith, Jonathan Smith, Krista Smith, and Larry Webb. We currently have 750 units active in TMcare with an additional 1700 under contract just waiting for the customer and FleetNet to rollout.

Our newest member, Jimmy Childress joined FleetNet in January as a TMcare Fleet Manager. He has been in the trucking industry since 1969, right out of the military. Jimmy started as a technician in a dealership in 1972. Over the next 38 years, he worked in all areas of a dealership including Vice

President and Operations Manager for Tarheel Ford. Previous positions also include VolvoGMC Service Manager for Charlotte and Hickory locations as well as assisting in the parts location in Asheville. Jimmy's most recent position was service manager for Charlotte Freightliner. Currently, Jimmy serves as the Chairman and President for the North Carolina Trucking Association Maintenance Council of which he has been a member since 1973.



### Corporate Contacts

**Oren Summer**  
CEO/President  
Ext. 501

**Gary Cummings**  
Executive VP/COO  
Ext. 681

**Tim Smith**  
VP of Operations  
Ext. 507

**Mike Hagaman**  
VP of Sales  
Ext. 504

**James Williams**  
Sr. Director of Vendor  
Relations &  
Maintenance Services  
Ext. 532

Visit  
FleetNet America  
at the following  
Tradeshows

NTEA  
March 7-9  
Booth 314

Truckload Carriers  
(TCA)  
March 11-13  
Booth 109

TRALA  
March 21-24

### Director of Marketing Named

FleetNet America, Inc. announces the recent promotion of Heather Holt as Director of Marketing. In this new position, Ms. Holt will be responsible for planning, development and implementation of all the organization's marketing strategies, marketing communications, and public relations activities, both external and internal, as well as facilitating customer development through marketing and customer service programs.

Ms. Holt has been with FleetNet America, Inc. since January 2005 and has over 15 years of work experience in sales and marketing. Prior to joining FleetNet

America, Inc., Heather held management positions in sales and marketing with other companies associated with the trucking industry and newspaper communities. Ms. Holt also holds a bachelor of science in business administration and marketing from the University of North Carolina at Charlotte.



Heather Holt