



Do you have enough capital to
PURCHASE EQUIPMENT
without getting a loan?

NO

YES

Is equipment the best area to
INVEST
in at this time?



NO

YES

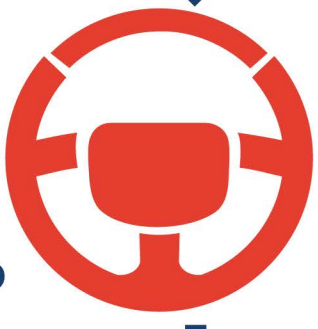
Can you secure a loan
with a reasonable
INTEREST RATE?



NO

YES

Will you use each
VEHICLE
for at least five years?



NO

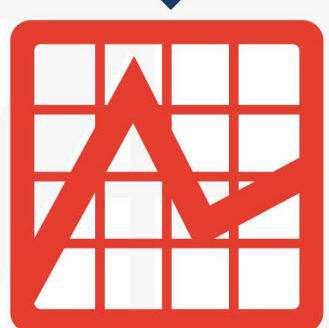
YES



Do you have an
IN-HOUSE
maintenance shop?

YES

NO



Do you want access to
your maintenance
DATA?

NO

YES

Do you operate
SEASONALLY?



NO

YES

Do you have
SPECIALTY
EQUIPMENT



NO

YES



Do you want to
MANAGE
vehicle disposal and depreciation?

NO

YES



FINANCED
LEASE



FULL-SERVICE
LEASE



PURCHASE